

**HIGHLIGHTS OF THE DAY**

**Market summary**

	VNINDEX	HNXINDEX
Close	980.76	107.44
Change (%)	-0.23%	0.09%
Volume (mn)	173.91	43.14
Value (VNDbn)	3870.00	636.00
Gainers	153	79
Losers	144	60
Unchanged	84	240

The two exchanges had contrasting moves with liquidity inching up but still below the average of 2019. Foreign investors continued to net-buy. The market breadth was slightly positive.

On the HSX, large-cap stocks were traded actively and strongly diverged at the end of the session. Excluding VCB(+0.9%) VRE(+2.4%) EIB(+2.3%) VHM(-1.7%) BVH(-1%), most stocks changed in a narrow range. VN30 basket had 11 winners and 15 losers. The number of large-cap stocks declined, making the main indices fall slightly. The HNX was more positive since VCG (+5.1%) reversed and recovered strongly after dropping at the maximum amplitude yesterday.

**VNINDEX Intraday**



The market was strongly diverged, but balanced in both the number and the capitalization of shares. Small and medium-cap stocks had more gainers but liquidity declined.

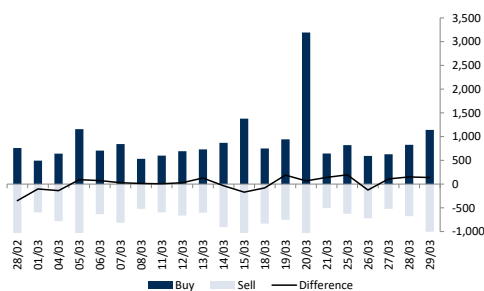
On the Derivative stock market, the futures rose slightly, thereby narrowing the gap with the VN30 Index to (-16.13) – (-18.83) points. Liquidity increased slightly back to the 2019 average.

**HNXINDEX Intraday**



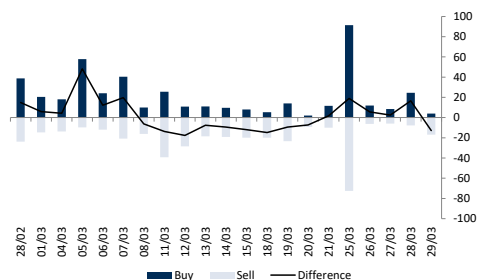
**GDP growth in the 1Q.2019 was expected to gain 6.79% YoY**, which was much higher than the relevant figures recorded in 2011 – 2017 thanks to the main force from processing and manufacturing industry, according to the data by Vietnam General Statistics Office. There are signs of a recovery in industrial manufacturing with the estimated Index of Industrial Production (IIP) in the first quarter climbing 9.2% YoY, lower than the 12.7% increase. However, in comparison with the high YoY increase in the 1Q.2018, this growth is still positive. The processing and manufacturing sector has maintained a two-digit growth in 13 consecutive quarters, while the mining sector plunged (-2.2% YoY from +0.4% YoY in 2018.)

**Foreigners' transaction on HSX (VNDbn)**



Besides, in contrast with 2018, the agricultural growth slowed significantly with a low growth rate of 1.84% YoY, while the fishery sector achieved the highest growth of 5.1% in the last nine years. Considering the services sector, wholesale and retail segments saw a 7.82% YoY rise (7.45% in 2018), which indicated that the domestic demand remained solid driven by private consumption amid favorable employment and income environment combined with accommodative fiscal and monetary policies compared to the end of 2018.

**Foreigners' transaction on HNX (VNDbn)**



Vietnam GDP is expected to be stable for the rest of 2019, with a 6.6 – 6.8% growth, 0.4% lower than that in 2018 due to the decreasing export growth triggered by the slowing China economy. The economic cycle has been in an upswing phase since 2013.

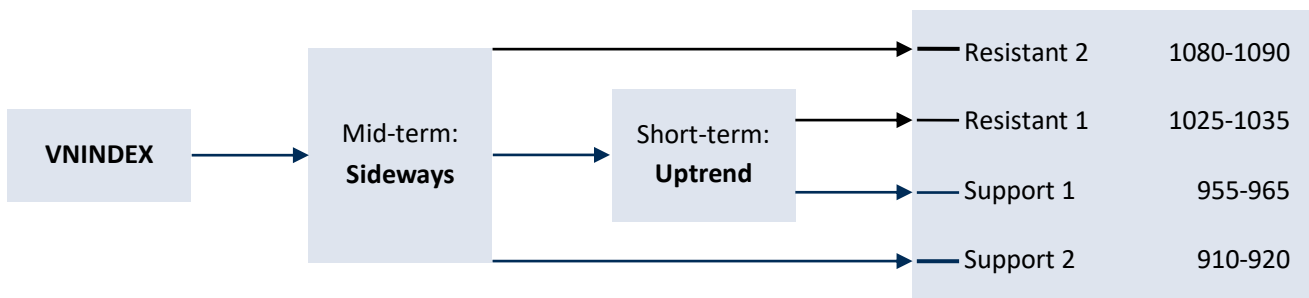
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INVESTMENT VIEWPOINTS AND STRATEGIES

VNINDEX



Market Trend



Investment Viewpoint

Liquidity of large-cap stocks surged in losing sessions, while liquidity of mid-small cap stocks fell with narrow fluctuation range. There appeared some negative signs in the short-term uptrend, although the divergence still stayed strong.

The short-term uptrend is in a sensitive state, a correction may suddenly appear. Investors are recommended to take advantage of intraday upswings to reduce short-term positions. Buying decisions should only be considered when target stocks drop to strong support zones.

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## INVESTMENT PORTFOLIO RECOMMENDATIONS

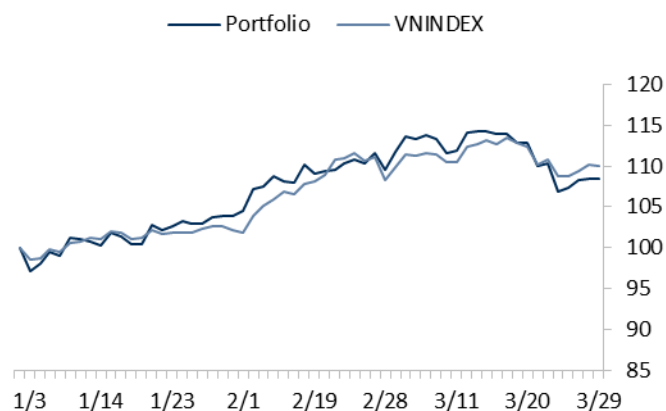
### Investment Note

**(1)** The portfolio for mid-term investment (3-month at least) or may be flexible depending on the market movement.

**(2)** Profit taking threshold is +30% and cutting loss level is -15%.

**(3)** The fixed proportion of stocks in the portfolio is 100% (the proportion of each stock is equal) to make a comparison with VNINDEX. Investors should consider the general market trend to have a good proportion allocation and risk management.

### Portfolio's performance vs VNINDEX



Stocks	Date of recommendation	Closing price	Daily returns	Accumulative returns	Main investment catalysts
PNJ	22/03/2019	99.5	-0.1%	-1.0%	<ul style="list-style-type: none"> <li>Jewelry retail sales has witnessed a high growth as the number and value of the purchase orders increased. In 2018, PNJ jewelry retail sales surged 41%, supported by the estimated increase of 34% in the number of transactions and 5% gain in the average purchase value.</li> <li>Given the advantage of the available customer base, the segment of watches and accessories of PNJ is strong enough to be successful as the watch market in Vietnam has no large distribution enterprise despite gaining high value. Watches are expected to account for 5% of total revenue gained from PNJ contracts in 2022.</li> <li>The negative operating cash flow of PNJ in the previous years is resulted from the store system expansion, and the inventory increase. It is expected that PNJ will have a positive operating cash flow from 2019.</li> </ul>
BMP	05/03/2019	48.55	0.0%	-8.6%	<ul style="list-style-type: none"> <li>The current price of BMP stocks is quite attractive as BMP is the leading company in plastic pipe industry, with healthy financial status, sales policy with the most attractive 15% discount on the market, and stable dividend payment history.</li> <li>After two consecutive years of decreasing profit, BMP profit is expected to rebound in 2019 thanks to a slight increase in production (+6%) and profit margin (+0.6%) given that the prices of PVC compound manufacturing input materials are lower than the 2018 average. Besides, the direct competitor HSG no longer has many promotion policies as before due to its own difficulties.</li> <li>Export potential to Thailand and the support of managing shareholder Nawa Plastic is a favorable factor for long-term</li> </ul>

					prospects of BMP business operation.
TCB	03/04/2019	25.6	0.2%	-3.8%	<ul style="list-style-type: none"> <li>▪ Operating effectiveness has been continuously improved, which helped the bank to be ranked at the top group in 2018. TCB achieved this success thanks to the strategic value chain of Vingroup - Masan - Vietnam Airlines ecosystem combined with the economic growth oriented by export, consumption and real estate investment.</li> <li>▪ The bank is currently the pioneer in some core business segments: Market share ranking No.1 in mortgage loans; advisory and brokerage involved in corporate bonds; bancassurance fee; ranking at the top in transaction banking growth. Effective operating model and dynamic BOM are the premise for the current result.</li> <li>▪ Strong capital base, guaranteed asset quality and the viable strategy are the foundation for TCB to keep its growth momentum in 2019.</li> </ul>
KBC	23/01/2019	14.7	1.4%	5.8%	<ul style="list-style-type: none"> <li>▪ FDI from Korea, Taiwan, and Japan – mainly absorbed by industrial plants has been rising sharply thanks to the shift of factories' location from China to Vietnam.</li> <li>▪ The demand for industrial land lease in KBC strongly increased in 2018-2019. In 2019, the area for lease is forecast to be 120 ha (+14% yoy), in which there is 70 ha of Quang Chau Industrial Plant and 30 ha of Nam Son Hap Linh Industrial Plant.</li> <li>▪ Gross profit margin still stays high – with the average of 58% in 2018-2019.</li> <li>▪ Phuc Ninh Urban Area Project may gain VND1,000 billion of revenue 2019. Profit margin may reach 75%.</li> <li>▪ Lower the number of long-term loans. Loan/equity ratio is 28%.</li> <li>▪ Industrial plant projects of affiliated companies in Hue, Da Nang will be the attractive point to investors in the long-term after Northern industrial plants run out of land source in the next 2-3 years.</li> </ul>
MBB	18/12/2018	22.4	0.0%	5.9%	<ul style="list-style-type: none"> <li>▪ NOII to continue gaining traction in 2019. The current strong NFI from insurance services was mainly driven by the non-life segment through Military Insurance Corporation (MIC).</li> <li>▪ A strong CASA ratio and increasing retail book (ex MCredit) are drivers for continuous NIM expansion. We believe NIM has headroom to expand from its current high level of 4.5%, given the CASA ratio will remain at a high level and the loan yield gap between ACB and MBB has been closing since 2014. Though funding costs could inch up related to valuable papers issuance in 2019F, we expect it to still be managed below 4% due to its current strong CASA ratio.</li> </ul>

					<ul style="list-style-type: none"> <li>▪ MCredit is still finding its feet but funding advantage increases odds of success. We believe MCredit can triple its loan book in 2018 from a low base, contributing ~1.8% to the consolidated book. Half of MCredit's current funding comes from Shinsei and thus provides significant flexibility in chasing market share in the key cash loan market.</li> </ul>
DXG	15/11/2018	22.3	-0.9%	-10.3%	<ul style="list-style-type: none"> <li>▪ The close-loop business model creates competitive advantage and solid fundamental for DXG. The effectiveness of brokerage sector strongly supports project development sector and generates stable cashflows.</li> <li>▪ The current landbank is sufficient for the next five years of development. The right product segment orientation gives DXG opportunities.</li> <li>▪ Profits from LDG's projects might generate extraordinary profit for DXG.</li> </ul>
REE	11/10/2018	31.85	-0.5%	-2.6%	<ul style="list-style-type: none"> <li>▪ In 2019, profit will likely increase by 9%-10% due to the dramatic rebound of electromechanical segment (58%) compared to the low basic level in 2018. This is achieved thanks to REE provisions, the positive growth of 37% in office for lease segment, and successful operation of E-town Central.</li> <li>▪ Profit growth in the long term is maintained thanks to new M&amp;A deals (in electricity and real estate segment).</li> <li>▪ With expected EPS in 2018 at VND5,500/share, REE is comparatively low with ROE reaching 18,6%.</li> </ul>
FPT	6/9/2018	45.5	0.8%	5.6%	<ul style="list-style-type: none"> <li>▪ Software processing which is the main force of software development segment has been thriving in most of the key markets - Japan, United States, Asia Pacific, European.</li> <li>▪ The acquisition of Intellinet in the U.S allows FPT to provide strategic package IT services to customers, especially in digital transformation projects.</li> <li>▪ FPT profit is forecast to maintain growth rate at over 20% until 2020. With the forecast EPS in 2018 of VND3,500/share, FPT shares are traded at attractive P/E.</li> </ul>
GMD	22/8/2018	26.5	0.8%	9.5%	<ul style="list-style-type: none"> <li>▪ Potential business growth is the key driver for the bounce back of stocks, combining with the divestment of real estate projects or information about VIG divestment at the company.</li> <li>▪ Increase of expected return; attractive long-term valuation. The operation of Nam Dinh Vu Phase 1 project will be the driving force for revenue growth in 2019-2020. The project has increased GMD's handling capacity from 1,250,000 teus to 2,000,000 teus, a rise by 60%. According to the plan, the occupancy rate for 2019 is 80% and 100% in 2020.</li> <li>▪ Logistic profit will grow with a support from CJ Logistics.</li> </ul>

With the deeper involvement of CJ Logistic, the management expects to bring better growth motivations for the logistics sector.

PVS	15/8/2018	20.6	-0.5%	19.8%
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- Stock price has started to recover after a dramatic and prolonged decline.
- The price is still low compared to the potential for recovery and growth as the major projects of the oil and gas industry has officially kicked off such as Block B - O Mon, Su Tu Trang phase 2, petrochemical complex Long Son.
- In case that oil price rallies and stays at over USD60/barrel, higher than the average breakeven point of Vietnam at about USD55/barrel, the launch of these projects is only a matter of time.

## MONEY FLOW TRACKING AND RIGHTS EXERCISE

### Sector Performance in the day

Top 5 best performers	Change	Major stocks in sector
Forestry	1.50%	TTF DLG GTA
Clothing & Accessories	1.20%	TCM STK FTM EVE...
Technology & Hardware Equipmer	1.20%	SAM ELC ST8 POT...
Industrial Real Estate	0.90%	KBC ITA LHG TIX...
Fertiliser	0.90%	DPM DCM BFC LAS...
Top 5 worst performers	Change	Major stocks in sector
Plastics	-0.80%	AAA RDP DAG HII...
Water	-1.10%	BWE CLW NBW TWD...
Containers & Packaging	-1.30%	INN SVI MCP VBC...
Marine Transportation	-1.30%	PVT VTO VIP GSP...
Electronic & Electrical Equipments	-1.80%	GEX LGC CAV PAC...

### Top 5 largest net buying/selling stocks by foreign investors

Ticker	Exchange	hold by foreigner	maining room	Net buying value
VHM	HSX	15.33%	1,127,726,031	50,530,950,000
MSN	HSX	42.48%	75,800,754	41,191,820,000
BID	HSX	8.98%	918,177,860	29,092,180,000
HPG	HSX	39.96%	191,977,811	28,159,710,000
E1VFN30	HSX	100.00%	2,649,970	23,675,289,000
Ticker	Exchange	hold by foreigner	maining room	Net selling value
VHC	HSX	3.13%	58,958,747	-12,302,720,000
STB	HSX	54.22%	180,099,502	-17,182,180,000
NVL	HSX	7.11%	293,542,057	-33,750,800,000
VNM	HSX	59.41%	706,962,684	-50,396,430,000
VJC	HSX	21.38%	46,693,186	-57,339,120,000

### Sector Performance in the week

Top 5 best performers	Change	Major stocks in sector
Clothing & Accessories	3.10%	TCM STK FTM EVE...
Coal	2.90%	NBC TVD HLC TC6...
Forestry	1.40%	TTF DLG GTA
Software & Computer Services	0.90%	FPT CMG SGT CMT...
Technology & Hardware Equipmer	0.70%	SAM ELC ST8 POT...
Top 5 worst performers	Change	Major stocks in sector
Tile & Paving Materials	-1.90%	VCS VGC CVT VIT...
Paper	-2.00%	DHC VID HAP CAP...
Marine Transportation	-2.10%	PVT VTO VIP GSP...
Electronic & Electrical Equipments	-3.30%	GEX LGC CAV PAC...
Tires	-3.30%	DRC CSM SRC

### Sector Performance in the month

Top 5 best performers	Change	Major stocks in sector
Forestry	25.10%	TTF DLG GTA
Rubber	14.40%	PHR DPR TRC HRC...
Clothing & Accessories	12.10%	TCM STK FTM EVE...
Industrial Real Estate	7.60%	KBC ITA LHG TIX...
Plastics	6.50%	AAA RDP DAG HII...
Top 5 worst performers	Change	Major stocks in sector
Steel	-3.10%	HPG HSG NKG POM...
Fishing	-4.30%	VHC ANV FMC HVG...
Food Products	-4.50%	VNM MSN SBT KDC...
Automobiles	-4.90%	TCH SVC HHS HAX...
Electronic & Electrical Equipments	-7.30%	GEX LGC CAV PAC...

### Rights exercise in the next 5 trading days

Ticker	Exchange code	Ex-date	Record Date	Exercise Date	Events	Exercise Rate
SMA	HSX	01/04/2019	02/04/2019	12/04/2019	Cash Dividends	VND200/share
VDP	HSX	01/04/2019	02/04/2019	22/05/2019	Cash Dividends	VND2000/share
MPC	UPCOM	01/04/2019	02/04/2019	31/05/2019	Cash Dividends	VND5000/share
APF	UPCOM	02/04/2019	03/04/2019	12/04/2019	Cash Dividends	VND1000/share
NHC	HNX	02/04/2019	03/04/2019	16/04/2019	Cash Dividends	VND1500/share
SAC	UPCOM	02/04/2019	03/04/2019	18/04/2019	Cash Dividends	VND1000/share
KCE	UPCOM	03/04/2019	04/04/2019	20/05/2019	Cash Dividends	VND1000/share
VGG	UPCOM	03/04/2019	04/04/2019	31/05/2019	Cash Dividends	VND3500/share
SGD	HNX	04/04/2019	05/04/2019	19/04/2019	Cash Dividends	VND200/share
DNR	UPCOM	04/04/2019	05/04/2019	10/05/2019	Cash Dividends	VND800/share
CMF	UPCOM	04/04/2019	05/04/2019	31/05/2019	Cash Dividends	VND3000/share
IDV	HNX	05/04/2019	08/04/2019	22/04/2019	Cash Dividends	VN1000/share
SEB	HNX	05/04/2019	08/04/2019	23/04/2019	Cash Dividends	VN1000/share
MBB	HSX	05/04/2019	08/04/2019	26/04/2019	Cash Dividends	VN600/share
QCC	UPCOM	05/04/2019	08/04/2019	02/05/2019	Cash Dividends	VN1000/share

(Source: HSX, HNX, KBSV)

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